Prime Number Capital

April 4. 2022 by Maxwell Yan

# Prime Number Weekly Market View:

At the March 2022 market index low Hong Kong stocks fell to a historical low price-to-book ratio of 0.75x. Price-to-book ratios of 1 or lower have market lows in previous corrections since the 1990s.

Differentiating private and state-owned companies may be the HFCCA solution. Friday morning after the Hong Kong close, Bloomberg News reported that the CSRC is working with other Chinese regulators "...to give U.S. regulators full access to auditing reports of the majority of the 200-plus Chinese companies listed in New York as soon as mid-this year" according to "people familiar with the process". The plan would differentiate private companies and State-Owned Enterprises (SOEs) as the former has no state secrets/sensitive information while the latter might. Good news though investors will want to see tangible follow through following Vice Premier Liu He's directive to get a deal done. China is closed Monday and Tuesday while Hong Kong is closed Tuesday leading to light volumes. What's interesting? Market shrugged off a weak Caixin Manufacturing PMI release of 48.1 versus expectations of 49.9 an Feb's 50.4. Why? Stimulus coming and effect of covid. Interesting travel related stocks had a good day in China and Hong Kong. Cities with lockdowns won't be traveling but China is a big country so maybe more folks are traveling more than anticipated. Mainland media reported the State Administration of Taxation is accepting VAT refund requests from small/private companies i.e., stimulus.

Despite the impact from the Covid related lockdown in Shanghai, Chinese financial markets are holding steady, suggesting that the economic effects of Covid are already discounted.

The companies with US ADRs believe their stocks are cheap, as we've seen numerous companies announce buybacks. Alibaba increased their buyback plan to \$25B from \$15B while Tencent bought other 799k shares overnight, extending their buying for the 5th day. Vipshop (VIPS US) announced they will buy \$1B of their stock in the next 24 months after announcing a \$500mm buyback last year. Weibo (WB US) announced overnight they would be \$500mm of stock over the next 12 months. The key is the companies' message: the stock is cheap. They are also indicating that the China regulatory cycle is over.

- Michael Longthorne, Co-CEO of Prime Number Capital

# Prime Number Weekly Recap:

- Starbucks Workers Voted To Unionize In New York City Flagship Store, So Did Amazon (Forbes)
- Internet Giant GoTo Raises \$1.1 Billion in Jakarta IPO (Bloomberg)
- Huge trade relationship at stake as China and EU meet to discuss Russia (CNN)
- China's WeChat suspends some accounts linked to NFTs (BBC)
- Stocks mixed as EU eyes more sanctions against Russia (Yahoo Finance)
- JPMorgan's Dimon warns of potential \$1 billion loss from Russia exposure (Reuters)

Prime Number Capital

April 4, 2022 by Maxwell Yan

# Prime Number Weekly Market Comment:

2022年3月市场指数退到低点,港股净值比率跌至0.75的历史新低。1或更低的市净率是自1990年代股市调整后,市场低点的标志。

区分私营企业和国有企业可能是 HFCCA 的解决方案。周五上午香港市场收盘后,彭博新闻社报道称,中国证监会正在与其他中国监 "······最早在今年中,美国监管机构能够完全接触到在纽约上市的 200 多家中国公司中的大多数公司的审计报告",据 "知情人士"透露。该计划将区分私营公司和国有企业(SOE),因为前者没有国家机密/敏感信息,而后者可能有。好消息是,投资 者将有希望看到刘鹤副总理指示后续实质性的行动。

中国周一和周二休市,而香港周二休市,导致交易量清淡。有什么趣事呢?市场在疲软的财新制造业 PMI 48.1 中挣扎,相比于预期的 49.9 以及 2 月份的 50.4 。为什么?经济刺激政策的到来和 covid 的影响。有趣的一点是,旅游相关股票在中国大陆和香港表现良好。 虽然城市封锁不允许旅行,但中国是一个大国,实际旅行的人数可能比预期的要多。大陆媒体报道,国家税务总局正在接受小/私营企 业的增值税退税申请,这是一项刺激措施。尽管受到上海与冠状病毒相关的封锁的影响,中国金融市场仍保持稳定,这表明冠状病毒 的经济影响已经被考虑了。

拥有美国 ADR 的公司认为他们的股票很便宜,因为我们已经看到许多公司宣布回购。阿里巴巴将其回购计划从 \$15B 增加到 \$25B, 而腾讯隔夜又购买了 799,000 股,连续第五天继续购买。在去年宣布回购 500 万美元后,唯品会 (VIPS US) 宣布将在未来 24 个月内购 买 10 亿美元的股票。微博(WB US)隔夜宣布,未来 12 个月股票回购将达到 500 万美元。这些公司给出的关键信息是:股票很便 宜。他们还表示,中国的监管周期已经结束。

- 质数资本 Co-CEO Michael Longthorne

# Prime Number Weekly Recap:

- 星巴克员工投票决定在纽约旗舰店成立工会,亚马逊也是如此(Forbes)
- 互联网巨头 GoTo 在雅加达 IPO 融资 11 亿美元 (Bloomberg)
- 中国和欧盟开会讨论俄罗斯, 巨大的贸易关系岌岌可危(CNN)
- 中国的微信暂停了一些与 NFT 相关的账户 (BBC)
- 股市涨跌互现,因欧盟关注对俄罗斯实施更多制裁 (Yahoo Finance)
- 摩根大通的戴蒙警告称,俄罗斯的风险敞口可能会损失 10 亿美元 (Reuters)

April 4, 2022 by Maxwell Yan



### **OUR CASES**

PRIME NUMBER CAPITAL

\$46M IPO

一青客

NASDAO: OK

Nov 2019

Joint Book Runne

**Private Placement** 

# \$36M IPO NASDAQ: MHUA

Feb 2022

\$40M IPO

**GHVN** 

NASDAQ: EH

Dec 2019

Private Placement

Magic Leap

FA to Investors

# \$30M IPO AIH 🛭

NASDAQ: AIH Oct 2019

\$256M IPO

GENETRON設生子

NASDAQ: GTH

Jun 2020

Syndicate Member

**Private Placement** 

Circle

FA to Investors

### NASDAQ: BLCT Jul 2020 Joint Book Runne

\$85M IPO

**BLUECITY** 

De-SPAC UCOMMUNE

NASDAQ: UK Nov 2020 De-SPAC FA

Palantir

FA to Investors



**Private Placement** Pinterest Pinterest

\$45M IPO

NASDAQ: LIZI

Jan 2020

De-SPAC

clene

NASDAQ: CLNN

Dec 2020

De-SPAC FA

荔枝

ALITOMATION Automation Anywhere FA to Investors

\$100M IPO

EBANG Z邦通信

NASDAQ: EBON

Jun 2020

De-SPAC

LION FINANCIAL 編字字歌傳用

NASDAQ: LGHL

Jun 2020

Private Placement

Registered with the SEC and FINRA, we are a broker-dealer with full underwriting and research capabilities.

>> With years of experience in Asia and ADR markets, our insights in cross-border ECM and M&A have been proven to be highly valuable to our institutional clients.

FA to Investors

## **UPCOMING TRANSACTIONS**

**Stin** Supplier Of Display Modules And Polarizers

NASDAQ: OST Exp. June 2022

**JIN**med Leading Wheelchair Manufacturer

NASDAQ: ZJYL Exp. June 2022

ICZOOM 拍明芯城 Electronics Component

Trading Platform NASDAQ: ICZ

**ERAYAK**°

Company in China NASDAQ: RAYA Exp. June 2022

Electronics

Industry Pioneer Developing Consume

FA to Investors

and Commercial EVs NASDAQ: PEV Exp. April 2022 Lead Underv

**Project Star** Manufacturing

Company in China Exp. Sep 2022

We are uniquely positioned to serve Asian corporates and sponsors in their capital raising needs.

#### **Project Smart**

Developer of IoT Products and solutions

Exp. June 2022

Project Wealth

FinTech Company in China Exp. Aug 2022

\$60M IPO oOL

NASDAO: PNAC Exp. May 2022 Lead Underwrite

\$60M IPO **Project** Ask

Exp. May 2022 Lead Underwrite

\$75M IPO **Pomelo** Acquisition Ltd.

> NASDAQ: PACL Exp. Jun 2022 Lead Underwrite

\$75M IPO Project **Evolving** 

SPAC Exp. Sep 2022 Lead Underwrite

#### **MEET OUR EXPERTS**



Xiaoyan Jiang Founder and CEO

Vast experience with US and HK listings

- Former Head of US Asia Multinational Banking, and Asia Pacific Head of Real Estate, TMT, and Consumers at BNP Paribas
- Deutsche Bank, GE Capital, Deloitte Consulting, Sinochem Holdings
- Philanthropist



**Michael Longthorne** 

Co-CEO

- Global financial markets executive
- Founding member of Mizuho Securities USA Equity Department
- Extensive equity research experience in Asian-related Securities
- Decker Co., Mizuho, Daiwa Securities Capital Markets, ING Baring, Salomon Brothers



**Hao Sheng** 

COO & Head of Research

Over 20 years of experience

- Director of Credit Suisse
- UBS, Warburg Pincus, GE Capital

PRIME NUMBER CAPITAL CONTACT US:







1345 Avenue of the Americas, New York, NY 10105